# Software Development and Commercialization: Contract Basics for Commercial Lawyers

September 22, 2020   9:00 a.m 12:00 noon   Video Webinar	
REGISTRATION FORM	
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Video webinar registrants will receive the material the day of the program.

### **VIDEO WEBINAR:**

Registrants will receive an email prior to the day of the program with detailed instructions on how to connect for the web presentation.

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#### **PROGRAM CHANGES:**

We will make every effort to present the program as advertised but changes to speakers, content, dates and venue may be necessary.

### EMAIL, MAIL OR FAX THIS FORM TO:

The Law Society of Manitoba 200 - 260 St. Mary Ave Winnipeg, MB, R3C 0M6 **Ph:** 204.926.2035 **Fax:** 204.956.0624 **Email:** cpd@lawsociety.mb.ca







# Software Development and Commercialization: **Contract Basics for Commercial Lawyers**

September 22, 2020

9:00 a.m. - 12:00 noon

Video Webinar

In an increasingly on-line world where new technology appears on the market at lightning speed, clients with software ideas look to commercial lawyers for advice on how to safely and profitably develop and commercialize their products. Even when the software will be used in a non-tech industry, intellectual property provisions need to be carefully considered.

Information Technology and Intellectual Property lawyers Silvia de Sousa and David Carrick will review the key components of software development agreements and software license agreements.

In addition to discussing each of these agreements in general terms, Silvia and David will describe the significant risks in each of these agreements from the perspective of each side – i.e.:

- third party software developer vs. customer who is paying for the development; and
- licensor vs. licensee;

and will also demonstrate how these risks can be addressed in meaningful negotiations.

This program may be reported for up to 3 hours of eligible CPD activity.

# **Presenters:**

David Carrick, MLT Aikins LLP Silvia de Sousa, Thompson Dorfman Sweatman LLP

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Lawyer: \$155.00 (plus GST) per registrant \$77.50 (plus GST) per registrant - 50% off Student:

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